

HYDRAQUIP.co.uk



Since 1989

Hydraquip was established in Crawley, West Sussex England in 1989 as Gatwick Hose Services Ltd by Managing Director Duncan MacBain, offering a local service to users of fluid power products.

As part of a long term strategy the company adopted the name of Hydraquip as it laid plans for expanding their customer base outside of their local geographic area. Since then the company has grown to provide services and products to local, national and overseas customers and has become a respected and leading player in the fields in which it operates.

In order to build the business from the early days the company adopted an ethos of providing quality in both the services and products it offered alongside having a knowledgeable and enthusiastic team of staff. Building on these basic principles the brand has expanded with acquisitions and has cultured opportunities to enhance the core strengths of the business accompanied by the addition of experienced staff from within the industry to maintain a high level of service available to their customer base.

By the end of the first decade of the millennium the Hydraquip group had matured into a multi disciplined company with operating divisions in braided hose (rubber & stainless) assembly, engineering and manufacture, hydraulic on site engineering, hydraulic power pack design and manufacture and fluid power component source and supply. Alongside these achievements the company now operates the largest independent UK National On-Site Hose Replacement Service fleet.



With strong beliefs in building long term business partnerships the company extends an open invitation to existing and potential customers and suppliers to visit any of the company's locations to see the operation first hand and to discuss how a Hydraquip partnership can be mutually beneficial.



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On Site Hose Repair

Hydraquip Hose & Hydraulics proudly operates the largest independent fleet of Mobile On Site workshops in the UK, offering a nationwide service to a wide cross section of industries and clients. The fleet is operated by experienced engineers who are trained to current industry standards with additional bespoke training for specific contracts wherever needed with additional support coming from a network of approved subcontractors giving full national coverage.

As the fleet has grown so has the design of the vans improved with enhancements being made inside to ensure that the operation can be carried out efficiently and effectively meaning that all jobs are carried out with minimal fuss and down time for customers with 99% of jobs carried out there and then. Where vehicles are assigned to long term contracts the stocks are adjusted accordingly ensuring that the customer's needs are met each and every time, on time.

The management of the fleet is aided by each vehicle being satellite tracked from the Hydraquip control centre which ensures that customers get a realistic and honest eta to site with any delays should they occur being advised immediately.



On Site National Hose Repair Service

0845 812 0212



HYDRAQUIP
HOSE & HYDRAULICS

BREAKDOWNS

One National Number
24/7 National Coverage
Realistic & Honest Response Times
Satellite Tracked
Updated ETA's
99% First Time Repairs

ACCREDITATION & APPROVAL

ISO 9001-2008 Approval
BFPDA Member
BFPDA Qualified Engineers
Licensed Waste Carrier
Engineers Trained To Industry Standards

ADMINISTRATION

Instant Job Feedback
Centralised Invoicing
Contract Pricing
Single Monthly Statement

PREVENTION

Mobile & Fixed Plant Hose Audits
Hose Management Systems
Hose Stock Management
Pre Agreed Visits

SUPPORT

Independent (Non Franchise) Company
Experienced & Knowledgeable Staff
Complete Hydraulic Service Provider
Extensive Range Of Fluid Power Products
Focus On Long Term Partnerships



Hydraulic Engineering

With an ever increasing customer base follows the demand for more technical solutions for hydraulic equipment which led to the creation of the engineering division. This division works in conjunction with and separately from the On Site Hose Repair Service providing a single supplier solution for most hydraulic requirements across a number of industries. In a very short period of time the engineering teams have become recognised as a leading provider of hydraulic solutions and have won and serviced contracts throughout the UK and Europe in areas such as Aviation – flight simulators, Marine – hydraulic hoists, Bascule Bridge system, Manufacturing Plants – assorted hydraulic systems, Paper Processing Plant – full spares supply and planned maintenance contract, Rail – maintenance contract and also in zoo's – various hydraulic systems.

Each new project potentially brings new challenges with past contracts introducing the engineers to some very unfamiliar locations from ships to working next to gorillas. As part of each contract every part of health & safety is taken very seriously and where required, additional training is provided to the engineers ensuring that any work that is carried out by Hydraquip's engineers is done so efficiently and safely.

The capabilities of this division are vast and call on years of experience from within the group and provide a full range of services to meet individual requirements whether they are fault finding or looking for a complete turnkey solution. Supporting this service is the buying power of the group which can source most hydraulic components or offer equivalent versions that may be better suited for a system offering improved performance.

Where a hydraulic component has failed, such as a cylinder or pump, the in house repair service offered by Hydraquip with their fully equipped workshops means they can turn around work in short lead times keeping down time to a minimum and the associated costs involved. The combination of the engineering and repair capabilities of Hydraquip also allow them to offer tailored maintenance contracts for companies as part of a planned maintenance programme.



THE TEAM

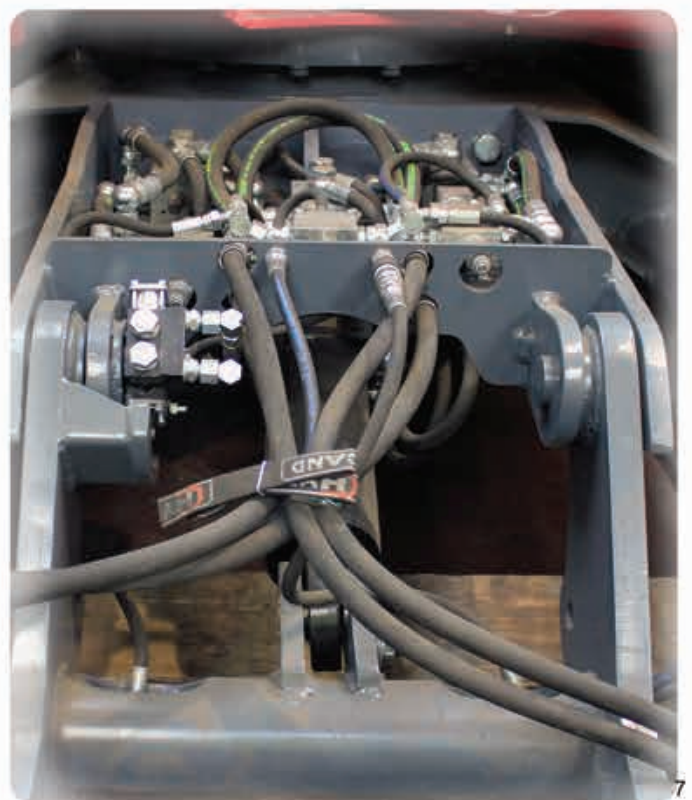
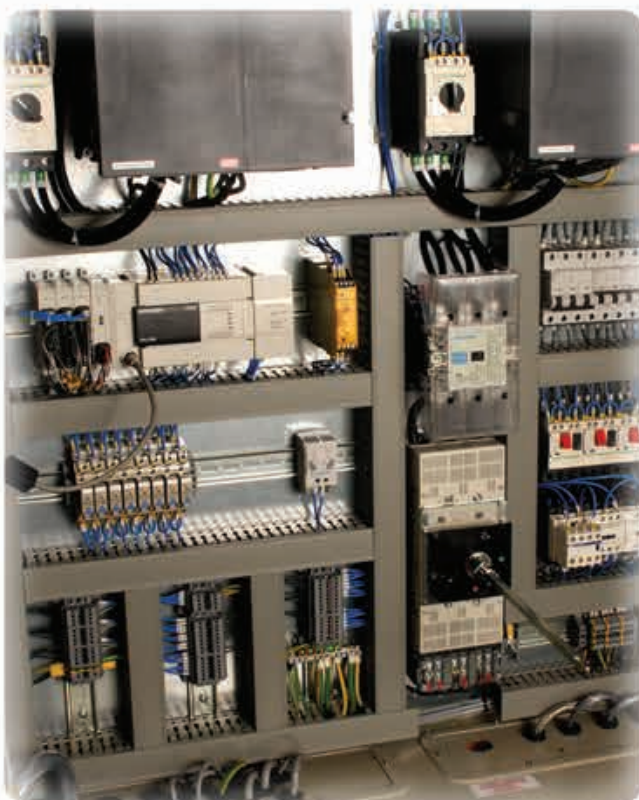
NFPC/CETOP Qualified Engineers
Experienced Time Served Engineers
Fully Equipped
Extensive Experience & Knowledge

SERVICES OFFERED

Mobile & Fixed System Capabilities
Fault Finding & Diagnostics
Turnkey Solutions
Single To Full System Repairs
System Enhancements
Full Repair Service Facilities
Component Sourcing
Pre-agreed Maintenance Contracts
Fully Tested & Certified Repairs

ADMINISTRATION

Fixed Price Quotation
Agreed Scope Of Work
Written Acknowledgment Of Proposed Additional Work
Single Monthly Statement



Marine Engineering

Whilst still under the traditional 'hydraulics' banner marine hydraulics brings with it numerous additional challenges in both product and design which the Marine Engineering team at Hydraquip has acquired years of experience in solving the challenges provided by a wide range of customers both on and off shore. The ability to provide these solutions and not just supply parts is key in the success of this division and has led to a number of 'faulty and underperforming' systems being overhauled and improved to provide performances that had been long forgotten or sometimes never seen before, and quite often with customer supplied manuals that are somewhat ambiguous or inaccurate.

The engineering team at Hydraquip initially started supplying their services to marine related companies on a small scale for a number of reasons, but more often than not because of a breakdown or a failure situation within a system (or part of it), however more and more companies are partnering with Hydraquip due to their expertise and their ability to provide preventative and programmed solutions for long term security and peace of mind and often supported by colleagues within the marine industry that have recommended them. Recent marine projects have covered the redesign and recondition of hydraulic systems onboard a fleet of dredgers, Bascule Bridge hydraulic system overhaul, 316 Stainless steel hydraulic systems including pipe-work along with numerous hydraulic pumps, cylinders and motors and hydraulic systems having been overhauled.

Hydraquip's engineers work directly with ship owners, operators and agents across the UK and Europe, providing everything from initial consultation to final commissioning with work carried out during the normal working day or to fit in with a vessels time in dock and are quite often challenged to meet tidal deadlines. Requests from the ship operators and owners are rarely the same but generally they are looking for system/component improvements, repairs or reworking of hydraulic systems and components for on and off shore marine applications with the majority of the work being extremely time sensitive and costly if it were to over run which is where Hydraquip's team have made their mark in this market place in meeting these deadlines.





SERVICES OFFERED

24 Hr Hose Replacement Service
Hydraulic Equipment Repairs
System Design & Rework
Rigid Pipe Work
Oil Filtration
Ship & Shore Based Work

EXAMPLES OF MARINE WORK

Watertight Door Systems
Marine Cranes
Wind Farm Support Vessels
Deck Equipment
Hydraulic Winches & Windlass
Cargo Discharge Machinery
Steering Systems
Aggregate Dredging Systems
Emergency Closing System Accumulator
Loading Ramp Systems
Bascule Bridge Hydraulics



Hydraulic Power Packs

With over twenty years of experience in the design, build and installation of power packs the Hydraquip team offers clients a complete package in this field with units ranging from the company's off the shelf range of small packs to self contained bespoke skid mounted units specifically designed to meet and exceed the challenges set down by customers in a variety of industries across the UK and Overseas.

Many of the requests dealt with by the company start off as simple ideas or notes supplied by the customer with little or no technical details only a final objective that is required, the rest is left to the Hydraquip engineers to provide a designed solution. These challenges are rarely off the shelf and require a complete understanding of both the operational features required and the capability of the components being proposed, which with the experience of the team ensures that these criterias are met or exceeded.

Another key benefit of dealing with Hydraquip's power pack division is the company's ability to provide ongoing support long after the initial delivery with a choice of servicing contracts or pre-agreed inspections available, again with each package being tailored to suit the clients requirements and supported with full documentation on any work carried out or recommendations that are made. This service is also available for clients who already have power packs but are looking to prolong their operational lifespan with scheduled servicing along with advice on improving or upgrading a unit's performance capabilities.

Off The Shelf Power Packs From £695



DESIGN

From Concept Or Drawing
Working In Partnership With Customers
Integration Of Ideas & Solutions
Meeting Customer Requirements
Experienced Design Team

MANUFACTURE

Proven Components From Major Manufacturers
Full Customer Access Throughout The Build
Experienced & Quality Workmanship
Full Documentation & Certification
Fully Tested

INSTALLATION

Full Or Partial Project Management
Final Commissioning To Customer's Satisfaction
Working Alongside Ancillary Trades If Required
Full & Final Documentation

SUPPORT

Tailored Service Contracts
Individual Servicing & Repairs
Inspection & Recommendations On Existing Packs
Extended Warranties Available



Bespoke Power Packs



Fluid Power Trade Counters

Hydraquip have access to an extensive fluid power product range covering most requirements and includes; hydraulic hose assemblies, couplings & adaptors, hydraulic steel tube & fittings, industrial hose & fittings, valves, gauges, pumps, cylinders, hose reels and spill control to name a small cross section which can be supplied individually or can be built into multi component kits. Offering a comprehensive range of pneumatic fittings, tube, valves, air preparation and vacuum products backed up by full circuit design and build facilities. Many of these products are featured in the company's annual catalogue which has over 48,000 lines mostly available within 24 hours from local branches.

The in house resources allow Hydraquip to manufacture high volumes of hydraulic hoses and the storage and distribution facilities for bulk industrial hose for OEM's and high volume users. Dedicated assembly production facilities operated by experienced staff can manufacture hydraulic assemblies precisely to a customer's required specification with a suitable hose that meets or exceeds the working parameters of an application with the appropriate end terminations. A flexible approach from the company allows them to adapt their hose assembly production to suit the exact needs of individual customers which may include specific testing requirements, labelling, bagging or including them in multi component kits. Likewise Hydraquip can cater for ever changing demands and work to scheduled orders or operate a Kanban system, whichever is best suited to ensure a smooth, reliable and stress free delivery system.

The range of hose covers transfer and distribution applications such as air, water, oils, chemicals, steam, food and bulk transfer material hoses, with access to a vast selection of couplings and fittings. For customers with very high usage there is the option of own branded hose, which can be supplied assembled or as part of a kit containing a number of other parts and can be delivered 'ready for the production line' to reduce costs associated with picking time from a customer's stores.



SERVICES

Trade Counters
Factory Store Partnerships
Volume Assembly Manufacturer
1,000+ Page Fluid Power Catalogue
48,000+ Fluid Power Items

PRODUCTS

Hydraulic Hose & Couplings
Industrial Hose & Couplings
Rubber Hose Assemblies
Pneumatic Components
Solenoid Valves
Ball & Gate Valves
Bulk Delivery Hoses
PTFE Assemblies
Prototypes
Hose Kits
Multi Component Kits

ADMINISTRATION

Scheduled Or Just In Time Deliveries
Kanban
Bespoke Labelling
Own Part Numbering
Clear Invoicing



48,000+ Fluid Power Products & Components



Braided Hose Solutions

BRAIDED RUBBER

Hydraquip's braided rubber hose assemblies are used in various applications including plumbing, heating, filtration, catering, building services, OEM's and DIY. These hoses are offered in bore sizes of up to 2" and made to measure lengths with a choice of end connections, male, female, compression, elbows, iso valves, tectites, standpipes and pushfit fittings. High levels of loose hose, components and finished hose assemblies are kept in stock to react positively to customer requirements.

TAP FLEXIBLES

Up to 1million tap flexibles are available off the shelf from stock. These are offered in 8, 10 and 13mm bore sizes with lengths starting from 300mm up to 900mm and with male, female, compression, and pushfit connections. Used for taps, sinks and bathroom applications

STAINLESS STEEL METAL

Stainless steel metal hose is kept in stock from DN06 to DN200 with a full selection of fittings available to suit. These include male, female, compression, flanges, cam and groove, Victaulic and bespoke designs. In addition to end fittings the technical department are able to design assemblies with solid parts between the fittings including manipulated tube and connections. As well as the custom made hoses, the metal hose division also stock a large number of hose assemblies from its standard range which are available straight off the shelf.

APPLICATIONS

Plumbing
Heating
Catering
Gas
Vacuum & Ultra High Vacuum
Industrial
Petro Chemical
Solar

STOCK

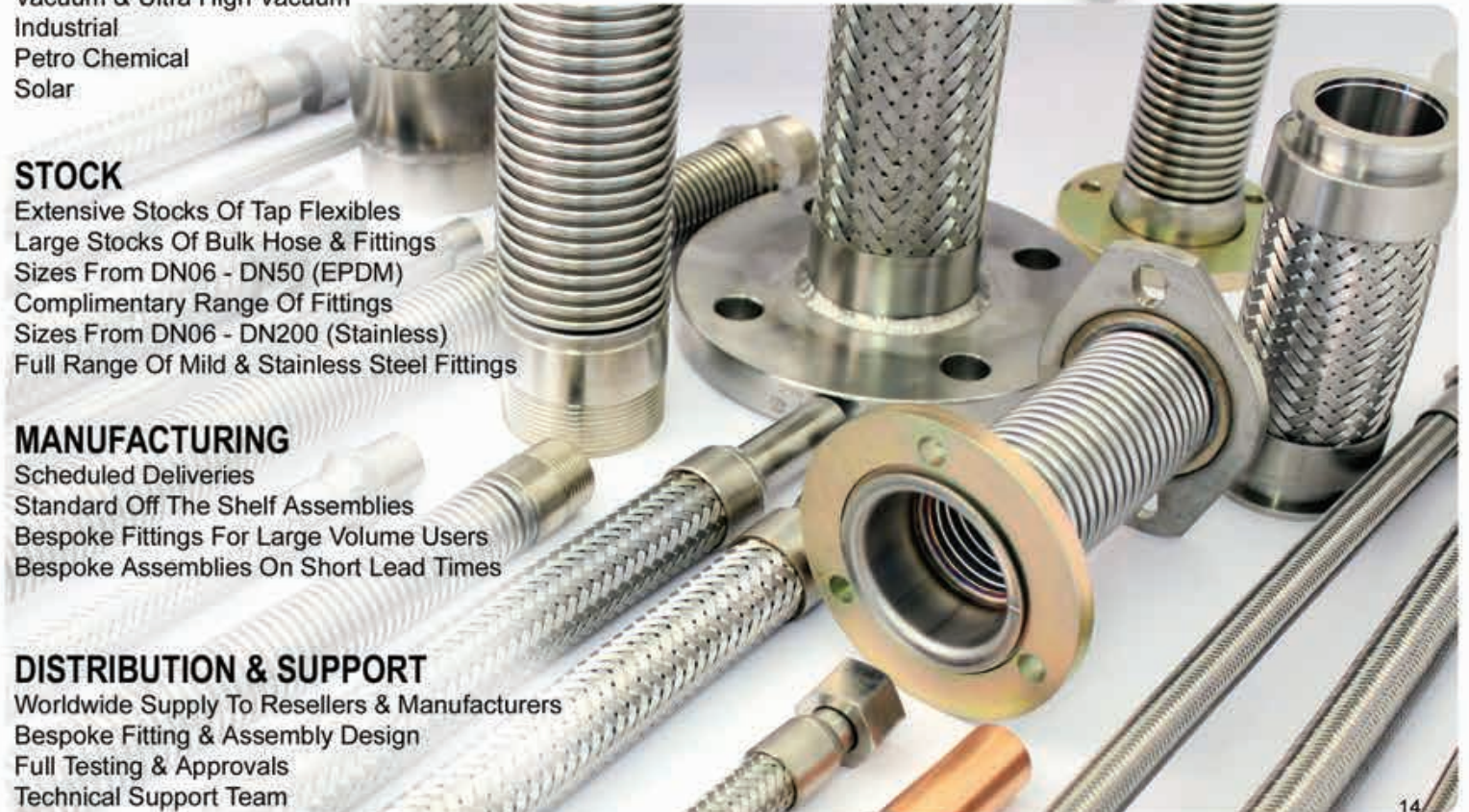
Extensive Stocks Of Tap Flexibles
Large Stocks Of Bulk Hose & Fittings
Sizes From DN06 - DN50 (EPDM)
Complimentary Range Of Fittings
Sizes From DN06 - DN200 (Stainless)
Full Range Of Mild & Stainless Steel Fittings

MANUFACTURING

Scheduled Deliveries
Standard Off The Shelf Assemblies
Bespoke Fittings For Large Volume Users
Bespoke Assemblies On Short Lead Times

DISTRIBUTION & SUPPORT

Worldwide Supply To Resellers & Manufacturers
Bespoke Fitting & Assembly Design
Full Testing & Approvals
Technical Support Team



Opportunities

In the last 15 years Hydraquip has grown from one location with less than 10 staff to now 13 locations with over 170 staff and have no plans of stopping. Therefore Hydraquip are looking for experienced people to help us continue the national expansion of our branch and mobile network.

If you are looking for a more exciting career with a company that is going forward and investing then Hydraquip would like to hear from you.

A significant part of the growth strategy has been acquisition and especially where companies have found themselves in difficulty. Hydraquip has the most successful track record in the UK of turn around and rescue of companies in the Fluid Power Sector.

The golden rule is we only actually acquire businesses where we like the people, virtually everything else we can fix. The aim is always to have the key people with the relationships with customers continuing to run the business but with the benefit of Hydraquip's solid recipe of marketing, customer service, IT and strong finances. This combined with our rapidly expanding buying power means we can pass on good value and a wide range of products and services to our customers.

Significant Acquisitions & New Ventures:

2000 Hydra Group, Kent, 6 staff

2003 Universal Hose & Couplings, Kent, 20 staff

2007 Recruited 14 staff and moved Braided Hose production to larger new premises in Rochester, Kent.

2008 Recruited 21 staff when Dunlop Hiflex ceased trading and opened a Newcastle branch.

2009 Acquired Salmons Tubes, Valves & Fittings, 2 staff.

2010 Recruited 6 staff and opened Bolton Metal Hose production.

2010 Acquired BCS Hydraulics Grimsby, 3 staff.

2011 Acquired hydraulic repair centre from SEH Hydraulics Redhill, 6 staff.

2011 Acquired North Kent Hydraulics in Rochester, Kent, specialising in marine hydraulics. 4 staff.

2013 Recruited 14 Staff and acquired 16 New Service Vans with the demise of BMI

2013 Opened a new hydraulics branch in Purfleet.

2013 Acquired assets of Linden Group, 27 Staff, 2 branches in the North East.

2014 Opened a new hydraulics branch in South East London, Thamesmead.



Duncan MacBain
Managing Director
duncan@hydraquip.co.uk



The Future - Plans & Funding:

- To exceed 100 On Site Hydraulic Service Vans by 2015.
- Add a further 10 Hydraquip branches strategically planned in the UK.
- Bulk Distribution Centre to provide an efficient supply network.

HOSE & HYDRAULIC BRANCHES**ADISHAM**

Station Approach
Adisham, Canterbury, CT3 3JE
t: 01304 840 650 f: 01304 840 675
e: adisham@hydraquip.co.uk

BLAYDON

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Tyne & Wear NE21 5TW
t: 0191 414 2491 f: 0191 414 3317
e: blaydon@hydraquip.co.uk

CRAWLEY

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Crawley, West Sussex RH10 9PD
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GRIMSBY

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e: grimsby@hydraquip.co.uk

LONDON SE

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London SE28 0AQ
t: 0208 819 1552 f: 0208 819 1553
e: londonse@hydraquip.co.uk

METAL HOSE DIVISION**BOLTON**

High Bay Unit, Mikar Business Park, Northolt Drive
Bolton, Lancashire BL3 6RE
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e: bolton@hydraquip.co.uk

BRAIDED HOSE DIVISION**ROCHESTER**

11 Stirling Park, Laker Road
Rochester, Kent ME1 3QR
t: 0845 260 4334 f: 0845 260 4335
e: hq@hydraquip.co.uk

NORTH KENT

Unit 24 Castle View Business Centre
Gas House Road, Rochester, Kent ME1 1PB
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e: nk@hydraquip.co.uk

PURFLEET

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e: purfleet@hydraquip.co.uk

REDHILL

11 Holmethorpe Avenue,
Redhill, Surrey RH1 2NB
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e: ram@hydraquip.co.uk

STROOD

6 Arden Business Park, Enterprise Close
Medway City Estate, Strood, Kent ME2 4LY
t: 01634 291 245 f: 01634 290 871
e: strood@hydraquip.co.uk

LINDEN HOSE & ADAPTORS LTD**HARTLEPOOL**

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t: 01429 860 071 f: 01429 861 289
e: am@lindengroup.co.uk

NEWTON AYCLIFFE

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Newton Aycliffe, Co Durham DL5 6DU
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e: sales@lindengroup.co.uk

